



**CRC Credit Bureau Limited**  
In association with Dun & Bradstreet



**CRC FINANCIAL  
EDUCATION CENTRE**

CRC FINANCIAL EDUCATION  
CENTRE (CFEC)

# TRAINING CALENDAR



**CIBN Accredited**

# 2022



# **CRC CREDIT BUREAU LIMITED ACCREDITED BY THE CHARTERED INSTITUTE OF BANKERS OF NIGERIA (CIBN)**

We are pleased to announce that CRC Credit Bureau Limited received the 3 Years Education/Training Service Provider (ETSPs) accreditation by The Chartered Institute of Bankers of Nigeria (CIBN), Friday, July 2, 2021. This is in line with our mutual drive towards the path of entrenching competency development programmes that build capacity for the stability of the financial system



With over ten years of providing services to financial and non-financial institutions, CRC Credit Bureau Limited's training division, CRC Financial Education Centre (CFEC) has been providing training programmes (open, in-house and off-shore courses) ranging from credit and enterprise risk management, portfolio management, lending fundamentals, financial analysis to loan delinquency and remedial management, thereby covering the credit life cycle.

CFEC training interventions are hands-on with strong commitment to top level competencies and professional excellence. Every aspect of the training programme is designed to put participants in realistic business scenarios to solve and provide practical ways of learning and skills development. Special attention is paid to the specific needs of the client based on the client's peculiarity, sector of the Nigerian economy and global best practices.

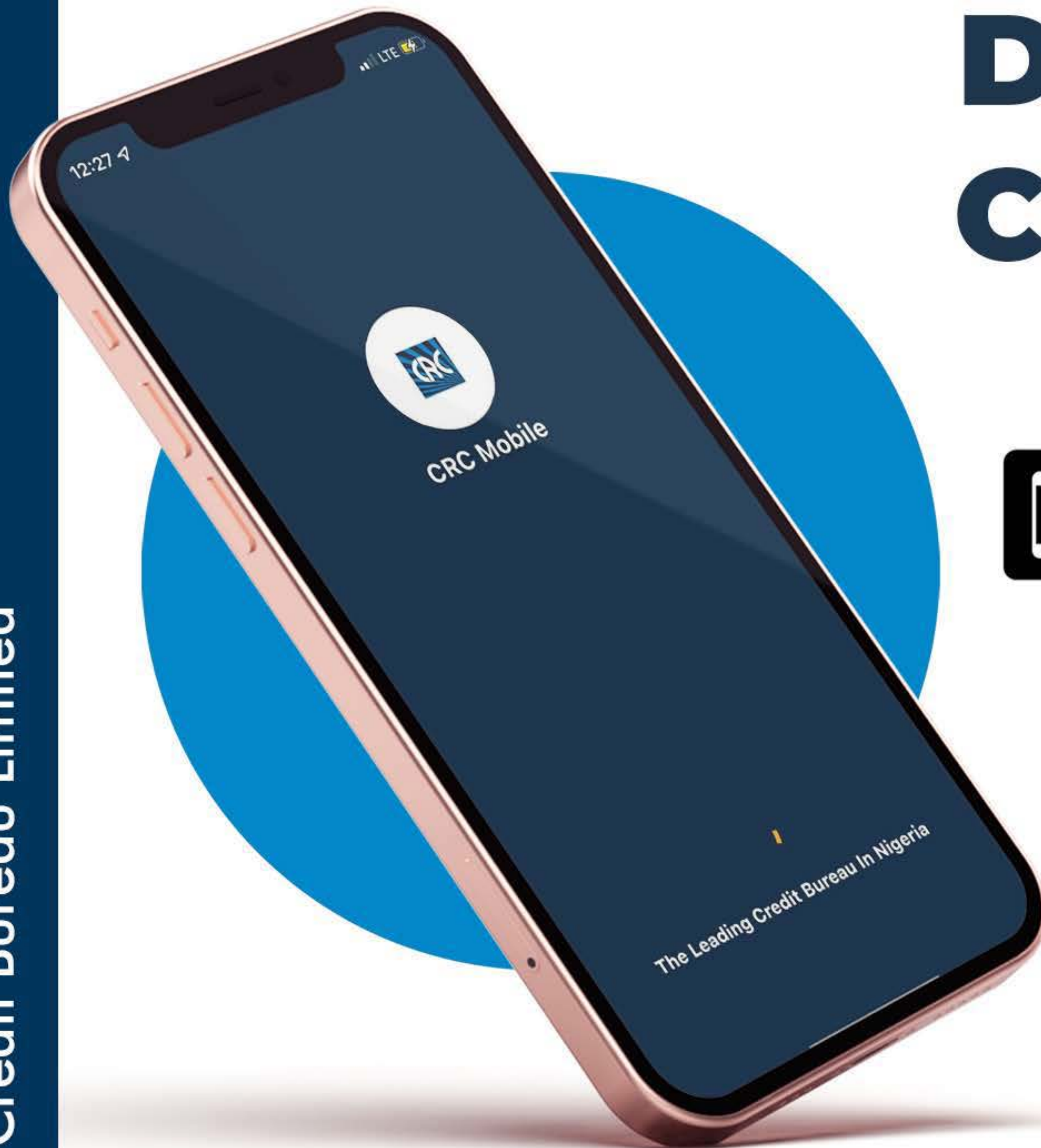
Our faculty comprises of industry-experienced and renowned specialists in their respective areas.

Receiving the ETSPs accreditation attests to CFEC's position among the upper echelon of the training providers, corroborating the quality of our teaching, commitment and drive for capacity building in the financial services sector.

CRC Credit Bureau is poised to continue to deliver world class services and solutions to our customers and stakeholders.

Thank you for partnering with us in setting standards for credit decision making.





# DOWNLOAD CRC MOBILE APP



Available on the  
**App Store**



Available on  
**Google Play**

Do you want to request for a loan?  
You need to know how credit worthy you are.  
Access CRC Score, Monitors & Alerts and  
other CRC products and services on the  
CRC Mobile App



# CRC Financial Education Center (CFEC)

## February - November Training Programs for all Sectors

S/N	Course Title	Duration	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Virtual Training Fee	Physical Training Fee
1	Advanced Credit and Financial Ratio Analysis	3 Days	9-11	-	-	-	-	6-8	-	-	12-14	-	119,325.00	161,250.00
2	Advanced Credit Portfolio Management	2 Days	-	16-17	-	-	-	-	-	6-7	-	-	90,300.00	118,250.00
3	Advanced Credit Risk and Delinquency Management	3 Days	-	-	6-8	-	-	-	3-5	-	-	-	119,325.00	161,250.00
4	Data Mining & Spreadsheet Application for Business Reporting	3 Days	-	-	19-21	-	-	-	9-11	-	-	-	119,325.00	161,250.00
5	Advanced Quality Risk Asset Creation & Default Management	3 Days	-	-	-	-	15-17	-	-	-	-	-	119,325.00	161,250.00
6	Business Data Analytics and Visualization with Power BI	3 Days	-	-	-	-	-	-	-	-	-	8-10	119,325.00	161,250.00
7	Working Capital Analytics: Cashflow Cycles and Analysis in Post-Covid19 Era	2 Days	-	22-23	-	-	-	12-13	-	-	-	3-4	90,300.00	118,250.00
8	Managing a Division: Driving Profitability	3 Days	-	-	-	11-13	-	-	-	14-16	-	-	119,325.00	161,250.00
9	Outside-In Customer Retention Strategies	2 Days	-	-	-	17-18	-	-	-	20-21	-	-	90,300.00	118,250.00
10	Enterprise-wide Risk and Resilience Management	3 Days	22-24	-	-	-	-	20-22	-	-	-	22-24	119,325.00	161,250.00
11	Fraud Prevention and Managing Compliance in the Workplace	2 Days	-	-	-	24-25	-	-	-	27-28	-	-	90,300.00	118,250.00
12	Anti-Money Laundering & Combating the Financing of Terrorism in Money Service Businesses	3 Days	-	-	-	-	8-10	-	-	-	19-21	-	119,325.00	161,250.00



# CRC Financial Education Center (CFEC)

## February - November Training Programs for all Sectors

S/N	Course Title	Duration	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Virtual Training Fee	Physical Training Fee
13	Integrated Risk Management and Organisational Sustainability	2 Days	-	-	13-14	-	-	-	18-19	-	12-14	-	90,300.00	118,250.00
14	Market and Liquidity Risk Management	2 Days	-	-	28-29	-	-	-	-	-	-	-	90,300.00	118,250.00
15	Loan Workout and Remedial Management	2 Days	-	3-4	-	-	-	27-28	-	-	-	-	90,300.00	118,250.00
16	Risk Based Internal Auditing	3 Days	-	-	-	-	22-24	-	-	-	-	-	119,325.00	161,250.00
17	Excel and PowerPoint Fusion	3 Days	-	-	-	-	-	-	23-25	-	-	16-18	119,325.00	161,250.00
18	Treasury Products and Risk Management	2 Days	-	-	-	-	13-14	-	-	-	25-26	-	90,300.00	118,250.00
19	Developing & Sustaining the Agribusiness Value Chain	2 Days	-	-	-	27-28	-	-	-	-	-	-	90,300.00	118,250.00



# CRC Financial Education Center (CFEC)

## February - November Training Programs for Microfinance Institutions (MFIs)

S/N	Course Title	Duration	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Virtual Training Fee	Physical Training Fee
1	Effective Credit Risk Management and Administration Process	1 Day	-	8	-	-	-	14	-	-	7	-	23,650.00	37,625.00
2	21st Century Customer-Centric Marketing and Key Account Management Skills	2 Days	17-18	-	-	9-10	-	-	2-3	-	-	-	34,400.00	37,625.00
3	Data Management and Analytics for 21st Century Workforce Using Excel	1 Day	-	-	-	-	16	-	-	-	-	11	23,650.00	37,625.00
4	Leadership Practices Driving High Performing Teams	1 Day	25	-	-	20	-	-	12	-	-	-	23,650.00	37,625.00
5	Lending Fundamentals and Consumer Credit Assessment	1 Day	-	10	-	-	-	19	-	8	-	-	23,650.00	37,625.00
6	Mitigating Fraud Risk with Effective Internal Controls	1 Day	-	15	-	-	-	-	-	23	-	-	23,650.00	37,625.00
7	Internal Governance and Organisational Sustainability	1 Day	-	29	-	26	-	-	16	-	-	25	23,650.00	37,625.00
8	Loan Portfolio Management & Debt Recovery: Strategies Post Covid-19	1 Day	-	-	12	-	-	5	-	-	-	-	23,650.00	37,625.00
9	Business Growth Strategies; New Market Penetration	1 Day	-	-	22	-	-	26	-	-	18	-	23,650.00	37,625.00
10	Integrated Approach for New Product Development	1 Day	-	-	26	-	-	-	26	-	28	-	23,650.00	37,625.00

### For registration and enquiries:

Call: +234 8182152026

Email: [training@crccreditbureau.com](mailto:training@crccreditbureau.com)

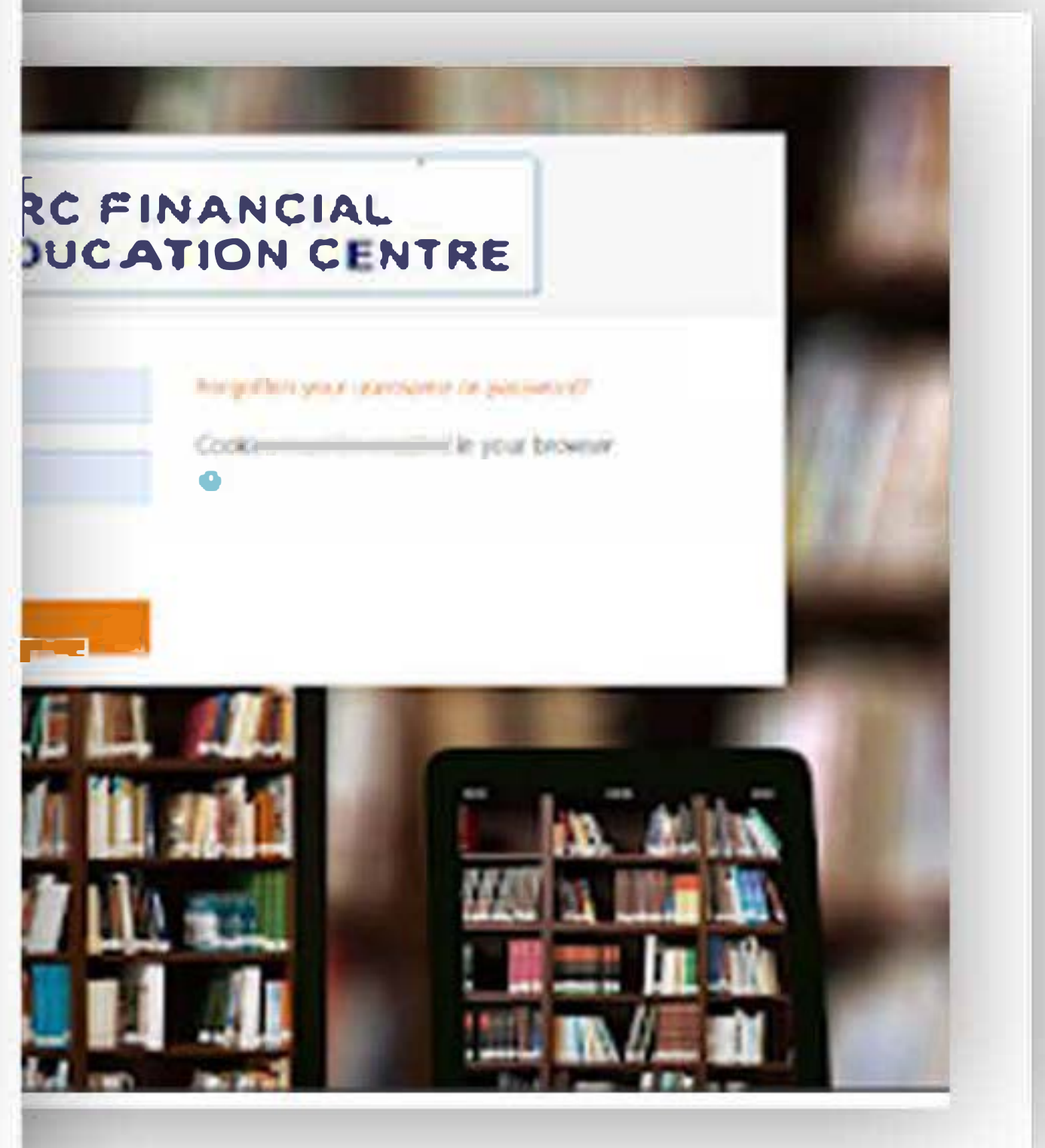
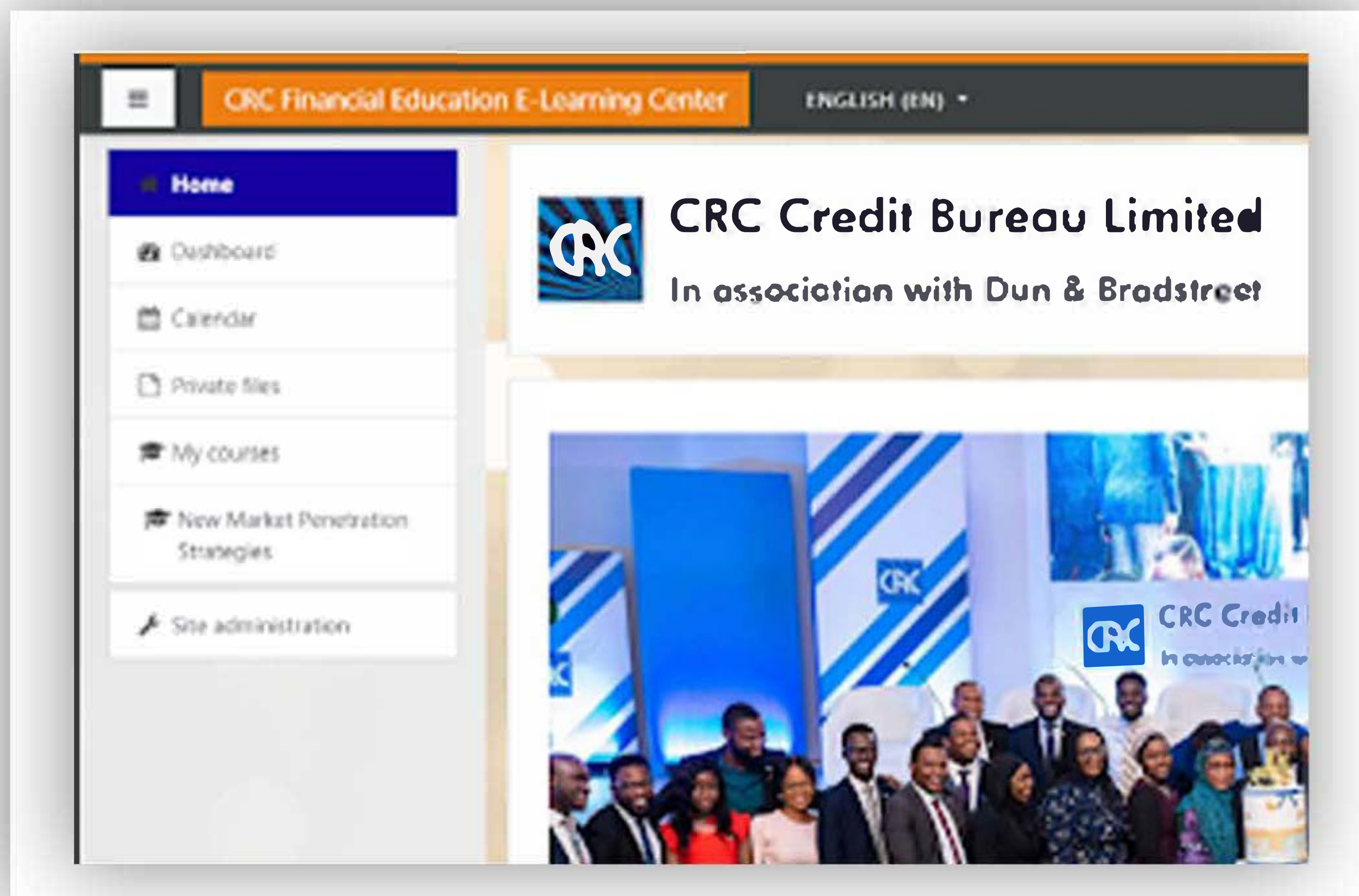
Webpage: <https://crccreditbureau.com/cfec>

1st Floor, 26 McCarthy Street, Onikan, Lagos



# CFEC VIRTUAL LEARNING PLATFORM

The CRC FINANCIAL EDUCATION CENTRE'S LEARNING MANAGEMENT SYSTEM, CFEC Virtual Learning Environment, allows you to access live lectures, download training materials/case studies, keep track of all your assignments/quizzes, feedback and results including facilitator's comments. The platform enables interactions with other learners wherever they may be around the world.





# IN-HOUSE TRAINING PROGRAMS

CRC Financial Education Centre provides on-site courses with subject-matter experts that deliver customized quality trainings to meet your organization's needs, program schedules and business goals.

Apart from the engaging, high-quality hands-on open courses that you can expect from us, the following courses are offered specifically as an in-house program:

S/N	Course Description	Duration
1	Budgeting Process and Planning	2 Days
2	Effective Branch Management & Profitability Skills	4 Days
3	Quality Risk Assets Creation and Default Management	3 Days
4	Risk Based Internal Auditing	3 Days
5	Advanced Excel for Business Processes	4 Days
6	Advanced Integrated Risk Management	2 Days
7	Advanced Credit and Financial Ratio Analysis	3 Days
8	Risk Management for Insurance and Re-Insurance	3 Days
9	Enterprise-wide Risk Management	3 Days
10	Fraud Risk and Anti-Money Laundering Skills	3 Days

S/N	Course Description	Duration
11	Business Growth Strategies; New Market Penetration	1 Day
12	Outside-In Customer Retention Strategies	2 Days
13	Winning Bank Lost Customers	1 Day
14	Customer-Centric Marketing and Management Skills	1 Day
15	Loan Portfolio Management & Debt Recovery: Strategies Post Covid-19	4 Days
16	Agric New Product Development	2 Days
17	Advanced Credit and Financial Ratio Analysis	4 Days
18	Credit Risk Guarantee/ Agric Insurance	4 Days

To request for an in-house session for any course offered by CRC Financial Education Centre, please send an email to [training@crccreditbureau.com](mailto:training@crccreditbureau.com)





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**CRC PORTFOLIO  
MONITORING REVIEW**



## ***MONITOR YOUR CUSTOMERS' CREDIT BEHAVIOUR WITH EASE***

CRC Portfolio Monitoring Review gives an overview of your customers credit behaviour in your portfolio vis a vis their performance with external lenders/credit grantors across the Nigeria six geopolitical zones.



Call us on  
**+2348182152026, +2349070294212**  
or visit our website at  
**<https://crccreditbureau.com/cfec>**

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