



CRC Credit Bureau Limited
In association with Dun & Bradstreet



**CRC FINANCIAL
EDUCATION CENTRE**

CRC FINANCIAL EDUCATION CENTRE (CFEC)

TRAINING CALENDAR

2023



CIBN Accredited



ABOUT CFEC

CRC Financial Education Centre (CFEC) is the training arm of CRC Credit Bureau Limited (CRC). The Centre delivers diverse, value adding, bespoke trainings in risk management, credit management, data and analytics and soft skills.

With over thirteen years of providing support to financial and non-financial institutions, CRC understands the intricate processes and required know-how that enhance the risk and credit portfolio management processes for our partners. The wealth of knowledge and experience have enabled CFEC provide trainings for partners across all sectors of the Nigerian economy and other select countries, enhancing workforce productivity and return on investment for stakeholders.

CFEC training interventions are practical, and every aspect of the training is simulated, while special attention to specific needs of the client as well as their business operations are taken into account. Our courses expand the knowledge of our participants by enabling them access to local and international content as well as to expert facilitators on subject matters. Our various collaborations with international partners have expanded the usage and acceptability of our trainings worldwide, with trainings held in select countries.

CFEC has versatile and experienced faculty in all areas of our focus and our testimonials from noble clients affirm the valuable impact of these trainings.

The practical sessions are delivered either at your location or any venue of your choice as in-house programmes or at our training facility.



A CERTIFICATE FOR EVERY COURSE

At CRC Financial Education Centre (CFEC), all courses are offered using expert facilitators with case studies to ensure in-depth knowledge and understanding of the courses. We apply global insights and best practices in our training services. CFEC was accredited as an Education Training Service Provider, 2 July 2021, by The Chartered Institute of Bankers of Nigeria (CIBN) for the Banking and Finance Industry. This is in line with The Central Bank of Nigeria (CBN) Competency Framework for the Nigerian Banking Industry towards the path of entrenching a sequenced competency development programme that will build capacity for the stability of the financial system.

For every course enrolled and successfully completed with us, there is a certificate for a participant.
Enroll with us TODAY!

Activate your data

At CDAL, our Data Science consultants are uniquely skilled at using innovative Machine Learning solutions and advanced Data Analytics to help organizations deliver superior insights, automate decisioning and rapidly modernise their operations.



CRC Financial Education Centre - CFEC

Virtual/Physical Training Programmes for all Sectors

S/N	Course Title	Duration	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Virtual Training Fee	Physical Training Fee
1	Advanced Credit and Financial Ratio Analysis	3 Days	7-9	-	-	-	-	4-6	-	-	10-12	-	N135,000.00	N160,000.00
2	Advanced Credit Portfolio Management	2 Days	-	15-16	-	-	-	-	-	6-7	-	-	N101,000.00	N115,000.00
3	Advanced Credit Risk and Delinquency Management	3 Days	-	-	4-6	-	-	-	1-3	-	-	-	N135,000.00	N160,000.00
4	Data Mining & Spreadsheet Application for Business Reporting	3 Days	-	-	18-20	-	-	-	8-10	-	-	-	N135,000.00	N160,000.00
5	Advanced Quality Risk Asset Creation & Default Management	3 Days	-	-	-	-	13-14	-	-	-	-	-	N135,000.00	N160,000.00
6	Business Data Analytics and Visualization with Power BI	3 Days	-	-	-	-	-	-	-	-	-	8-10	N135,000.00	N160,000.00
7	Working Capital Analytics: Cashflow Cycles and Analysis in Post-Covid19 Era	2 Days	-	22-23	-	-	-	12-13	-	-	-	1-3	N101,000.00	N115,000.00
8	Managing a Division: Driving Profitability	3 Days	-	-	-	9-11	-	-	-	12-14	-	-	N135,000.00	N160,000.00
9	Outside-In Customer Retention Strategies	2 Days	-	-	-	17-18	-	-	-	20-21	-	-	N101,000.00	N115,000.00
10	Enterprise-wide Risk and Resilience Management	3 Days	21-23	-	-	-	-	18-20	-	-	-	21-23	N135,000.00	N160,000.00
11	Fraud Prevention and Managing Compliance in the Workplace	2 Days	-	-	-	24-25	-	-	-	25-26	-	-	N101,000.00	N115,000.00
12	Anti-Money Laundering & Combating the Financing of Terrorism in Money Service Businesses	3 Days	-	-	-	-	6-8	-	-	-	17-19	-	N135,000.00	N160,000.00
13	Integrated Risk Management and Organisational Sustainability	2 Days	-	-	12-13	-	-	-	16-17	-	-	-	N101,000.00	N115,000.00

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Virtual/Physical Training Programmes for all Sectors

S/N	Course Title	Duration	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Virtual Training Fee	Physical Training Fee
14	Market, Liquidity and Asset Liability Risk Management	2 Days	-	-	29-30	-	-	-	-	-	-	-	N101,000.00	N115,000.00
15	Loan Workout and Remedial Management	2 Days	-	8-9	-	-	-	26-27	-	-	-	-	N101,000.00	N115,000.00
16	Risk Based Internal Auditing	3 Days	-	-	-	-	20-22	-	-	-	-	-	N135,000.00	N160,000.00
17	Excel and PowerPoint Fusion	3 Days	-	-	-	-	-	-	23-25	-	-	14-16	N135,000.00	N160,000.00
18	Treasury Products and Risk Management	2 Days	-	-	-	-	26-27	-	-	-	25-26	-	N101,000.00	N115,000.00
19	Developing & Sustaining the Agribusiness Value Chain	2 Days	-	-	-	28-29	-	-	-	-	18-28	-	N101,000.00	N115,000.00
20	Leading With Emotional Intelligence in the Workplace	2 Days	22-23	-	-	-	-	-	-	-	-	-	N101,000.00	N115,000.00
21	Cyber Risk Management and Prevention Strategies	3 Days	-	1-3	-	-	-	-	-	-	-	-	N135,000.00	N160,000.00
22	Mitigating Cyber Threats and Risks: Providing Solutions for Senior Executives	2 Days	-	-	-	-	-	-	-	-	2-3	-	N135,000.00	N160,000.00
23	Risk Analytics: Data-Driven Risk Management	2 Days	-	-	-	-	6-7	-	-	-	-	-	N135,000.00	N160,000.00

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Virtual/Physical Training Programmes for MFIs & MFBs

S/N	Course Title	Duration	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Virtual Training Fee	Physical Training Fee
1	Effective Credit Risk Management and Administration Process	1 Day	-	7	-	-	-	17	-	-	4	-	N27,000.00	N35,000.00
2	21st Century Customer-Centric Marketing and Key Account Management Skills	2 Days	15-16	-	-	2-4	-	-	14-15	-	-	-	N38,000.00	N49,000.00
3	Data Management and Analytics for 21st Century Workforce Using Excel	1 Day	-	-	-	-	15	-	-	-	-	7	N27,000.00	N35,000.00
4	Leadership Practices Driving High Performing Teams	1 Day	27	-	-	22	-	-	22	-	-	-	N27,000.00	N35,000.00
5	Lending Fundamentals and Consumer Credit Assessment	1 Day	-	2	-	-	-	25	-	5	-	-	N27,000.00	N35,000.00
6	Mitigating Fraud Risk with Effective Internal Controls	1 Day	-	22	-	-	-	-	-	28	-	-	N27,000.00	N35,000.00
7	Corporate Governance and Organisational Sustainability	1 Day	-	29	-	31	-	-	29	-	-	-	N27,000.00	N35,000.00
8	Loan Portfolio Management & Debt Recovery: Strategies Post Covid-19	1 Day	-	-	11	-	-	3	-	-	24	-	N27,000.00	N35,000.00
9	Business Growth Strategies; New Market Penetration	1 Day	-	-	24	-	-	31	-	-	26	-	N38,000.00	N49,000.00
10	Integrated Approach for New Product Development	1 Day	-	-	26	-	-	-	31	-	-	-	N27,000.00	N35,000.00
11	Conducting Effective SME Credit Risk Review Process	1 Day	2	-	-	-	-	-	-	-	-	-	N27,000.00	N35,000.00

ENJOY CFEC 2023 TRAINING INCENTIVES

YOU HEARD RIGHT!

CRC Financial Education Centre (CFEC) is offering you, our valued partners an attractive training incentive to ensure team members of your institution are poised to navigate the financial environment and build resilient businesses in the new year.

Get one free soft skill training course for your team. Enrolling a minimum of five participants in each course for ten different CFEC courses through the year, qualifies your institution for a free virtual soft skill and marketing training for your team at the end of the year. This will assist in preparing your team for the new year.

CFEC has developed a comprehensive training curriculum for new recruits in your institution. Subscribe to our recruit training program on an annual basis.

Get a 10% discount on all virtual courses for team enrollment over 10 participants for the same course.

Terms and conditions apply.

To learn more about our unique offers, please contact Nkechika at 08182152026 or email training@crccreditbureau.com



TRACK YOUR TEAM'S PARTICIPATION WITH OUR CFEC POST TRAINING REPORT

We pride ourselves in consistently developing new ways of ensuring our clients receive optimal value from programmes they attended.

The CFEC Post Training Report offers Human Resources Managers and Talent/Learning and Development Managers the following values:

- Feedback on trainings attended by the team to adequately measure work productivity and professionalism post training.
- Excellent understanding of the team's participation during training session.
- Report on the training impact and possible areas of improvement for the team through the feedback chart.
- Adequate knowledge of the activities of each member of the team during the training sessions.
- Post training recommendations based on facilitators' interaction with the team.

Reports are generated and sent after each training session.



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NEW PRODUCT ALERT!

CRC DELAY PROPENSITY SCORE



Probability to Delay

A scoring model that assists institutions to review their performing customers to predetermine those who are most likely to delay in making repayments in the next 30 to 60 days due to social and economic factors.

For more information,
email us at salesandmarketing@crccreditbureau.com



The Leading Credit Bureau in Nigeria



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Access to Credit information made easy with the CRC Mobile App.

You can now access your Credit information, scores and other CRC products and services on our mobile app available on the google and apple store for download.




CRC Mobile

The Leading Credit Bureau In Nigeria

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